
Stamgilde Development

Company profile

Stamgilde development is a software development and consultancy firm, founded in 1999. The founder originates from the banking and insurance company Fortis NV, where he worked for 8 years as senior software architect and project manager. As newly started entrepreneur he launched a new concept of electronic file management on the Dutch market, called prOffice. In 2001 the concept was completed with an own set of software.

Stamgilde is able to produce the architecture of the software, and to consult customers. When needed Stamgilde can rely on a network of professional system architects, developers and implementation specialist to assure a complete and quick support of new and current customers, and to create additional software.

The Idea

The idea for the concept is based on customer needs, as provided by employees of those customers. By matching currently implemented business processes to current document flows and file storage, a list of process improvement points can be made. By implementing these process changes, many advantages can be realized. Supporting the new process with a matching set of (software) tools rapidly increases the number of advantages.

Over time it showed that the tools to support the working with files that were available did not meet the customer needs. Therefore prOffice software was developed.

The Concept

The concept is simple: replace all paper file management systems in companies by an electronic version, use an understandable and simple interface and try to link this concept with the normal way of working within the company.

At first this concept was set up for the more 'paper-consuming' companies like the financial intermediary: mortgage franchise companies, real estate broker companies and insurance intermediary companies. This type of companies can be categorized as offices where employees use lots of paper documents. The storage of these (usually copied or double printed) documents regularly took place in paper files. This creates an growing archive, with growing concerns in terms of space and inefficiency. By replacing these documents, files and archives with an electronic version, not only those problems are met, but also a new set of possibilities, like for instance electronic sending of files, is created.

A new target group for this concept is already marketed: accounting and tax advising companies, lawyers, the medical professions and car repair shops. As of September 2003 some bigger financial companies in the Netherlands has shown their interest in this concept, primary for supporting all their internal document related processes.

The prOffice concept is offered to companies as a complete solution and consists of 4 components: software, hardware (scanner), advice and implementation services (technical realisation and instruction to users).

The Software

The software is a bundle, which contains:

- A scanning module
- A filing module
- Setup module for file structures, rights and program settings
- Import and synchronize module, to allow synchronisation between prOffice and any other (CRM)-tool
- Stand alone tool, which allows laptop users to make temporary copies of dossiers from the network to there local machine to work offline
- Maintenance tools

The Advantages

The advantages of working with prOffice are easy to explain. You have a good and fast availability of digital files and documents for every user, documents are shown in context with other documents of the same file and organized to the users demands. There is little to none searching time and problems with misplaced or missing files are something from the past. This allows you to give a quick response to customer questions concerning documents.

Also there are no more archiving problems and a seamless connection with e-mail and fax applications. prOffice has a Microsoft 'look and feel' interface and is therefore simple to use.

Next to these highlights more advantages can be produced.

The Hardware

As of 2004, Stamgilde Development is an authorized reseller in the Netherlands of Canon Document Scanners on the basis of excellent experiences and good results concerning the sales of Canon Document scanners up to 30 pages per minute.
